



# PINCO BEST VALUE POINT SYSTEM

## 2026-2027

PINCO's Best Value Scoring system will be used to determine its award(s). The following scoring system will be used to determine the most responsive respondent. Of the five criteria, there is a possible total score of 100 points.

### 1. Cost:

Lowest cost may be based on individual line items or may be determined by total cost of all line items bid multiplied by total anticipated usage for each item.

- Lowest Pricing – 40 points
- Second Lowest – 30 points
- Third Lowest – 20 points

### 2. Discounts and Rebates:

PINCO will award up to 5 points for any manufacturer rebate or incentive program(s).

### 3. Flavor & Quality:

Scoring is based on taste tests of student focus groups and membership cuttings as requested.

- Rated Best – 35 Points
- Rated 2<sup>nd</sup> Best – 25 Points
- Rated 3<sup>rd</sup> Best – 15 Points

### 4. Past Performance & Reliability:

Past Performance (PP) & Reliability based on Reference Questionnaire (RQ) and/or PINCO Past Performance based on fill rates, on-time delivery, condition of product upon delivery, and agreed upon terms and conditions.

- PP/RQ Average Score 4.0-5.0-15 Points
- PP/RQ Average Score 3.0-3.9- 10 Points
- PP/RQ Average Score 2.9 and lower - 0 Points

### 5. Reasonable Minimums & Conditions:

PINCO will award 0-5 points for reasonable minimums based on the following factors:

- Availability to mix pallets
- Number of items on bid (to ensure PINCO can meet minimums)
- Number of pallet or pound minimums required to place order