



PINCO ADVISORY COMMITTEE MEETING
THURSDAY, SEPTEMBER 18, 2025
10:00 AM
PINCO SERVICE CENTER
3019 16th STREET
BAKERSFIELD, CA 93001

The following link has been established to allow the public to view-listen to this scheduled meeting:
Video call link: <https://meet.google.com/xme-bmya-fqz> Or dial: (US) +1 484-301-5505 PIN: 903 081 663#

1. SIGN-IN: 10:09 am

2. ADOPTION OF AGENDA

Adoption of the September 18, 2025 Advisory Committee Agenda as presented.

MOTION: BCSD **SECONDED:** WILSONA **VOTE: YES** **NO**

3. ACTION: ADOPTION OF MINUTES

Adoption of Minutes from the June 5, 2025 Advisory Committee meeting.

MOTION: WILSONA **SECONDED:** TAFT UNION **VOTE: YES** **NO**

4. ACTION: ADOPTION OF MINUTES

Adoption of Minutes from the July 24, 2025 Advisory Committee meeting.

MOTION: TAFT UNION **SECONDED:** ACTON **VOTE: YES** **NO**

5. PUBLIC COMMENTS FROM THE FLOOR:

Public Business from the Floor – Agendized items and non-Agendized items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO’s jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

6. REPORT: SYSCO PRESENTATION

Background: Sysco to provide information and update(s) on recent product shortages and steps being taken to address.

- LAND O LAKES IS OUT OF LITE STRING CHEESE, SHOULD GET MORE IN OCTOBER
- LEAD AGENCY IS GOING TO PUT OUT A SURVEY ITEMS THAT SYSCO CANT GET.
- ADD SHELF STABLE MILK TO BUYING GUIDE THROUGH CLEARBROOKE FARMS

INFORMATION ONLY

7. ACTION: PINCO’S 2026-2027 RFP AND EXTENSION SCHEDULE

It is recommended PINCO's Advisory Committee discuss the recent PINCO Food Showcase and consider dates for any additional vendor events in order to schedule the Co-Operative's 2026-2027 RFP and extension schedule.

MOTION: KEPPLE **SECONDED:** WESTSIDE **VOTE: YES:** X **NO**

Background: The recent PINCO Food Showcase provided a great opportunity for Member Districts to get all the information vendors wanted them to see in a very fluid and non-stressful environment. Vendors were pleased with the table-top format and the connections they made with the people they met with. With the California State Nutrition Association's conference scheduled October 29-November 1st PINCO has the opportunity to sample products from the vendors who attended the Showcase. There will be many other vendors there as well PINCO could consider for solicitation(s) &/or adding under extension for the 2026-2027 SY.

By following this timeline, PINCO could discuss the 2026-2027 RFPs and extensions at the November 20th Advisory Committee meeting with bids going out in December! This would be a HUGE benefit for PINCO in getting an early jump on the process that industry likes, in addition for PINCO to award RFPs and decide on extensions in January-February for USDA ordering and a jump start on next year's menu planning.

- BUYING GUIDE NEEDS TO BE PUT ON THE PINCO WEBSITE
- ADD VENDOR SPEC SHEETS TO PINCO WEBSITE
-

8. ACTION: SEPTEMBER USDA FOODS PURCHASE & BLACK BEAN PATTY PURCHASE

It is recommended that PINCO's receive the Executive Committee's purchase of USDA Foods in September and consider the recent offering to purchase ½ truckload of USDA Black Bean Patties along with the State Co-Op.

MOTION: KEPPEL **SECONDED:** WESTSIDE **VOTE: YES** **NO** X

Background: PINCO's Executive Committee requested the purchase of USDA Foods from its remaining 2025-2026 entitlement based on Member District's needs at-processor. Attached is information on the truckloads purchased along with PINCO's remaining 2025-2026 entitlement balance.

CDE contacted the Lead Agency this week seeking interest in splitting a full truckload of USDA Black Bean Patties. Information attached to this Agenda are nutritional specs, allocation and expense schedule(s) for your review. The patties would be on the nine month must-pull storage timeline.

- BUYING GUIDE NEEDS TO BE PUT ON THE PINCO WEBSITE
- ADD VENDOR SPEC SHEETS TO PINCO WEBSITE
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9. ACTION: TRANSPORTATION MODEL

It is recommended PINCO's Advisory Committee review the report provided by the Lead Agency to use the PINCO fair-share model contained in the PINCO JPA for transportation expense(s).

MOTION: WILSONA **SECONDED:** KEPPLE **VOTE: YES** X **NO**

- **LEAD AGENCY MOTIONING TO ADD CURRENT TRANSPORTATION AND PERSONAL AND SUSPEND THE STOREKEEPER III FOR NOW**
- **ACTON SECONDED**

Background: While hard numbers for transportation are still forthcoming, the estimate(s) expenses provide PINCO with an opportunity to tailor Member District costs based on today's logistic factors.

The Lead Agency will provide a breakdown of the projected transportation expense(s) at this meeting. Information will be broken down similar to PINCO's administrative expense formula.

10. UPDATE: PINCO DRIVER POSITION(S) & BUYER RECRUITMENT

INFORMATION ONLY

11. UPDATE: FORECASTING TOOL

Background: Member Districts will be asked to provide quarterly estimates of usage of products contained in the PINCO Buying Guide. Prior year's usage will be provided in the spreadsheet to be presented at this meeting.

- LEAD AGENCY WILL CLARIFY HOW THE FORECASTING TOOL WILL WORK WHEN EMAIL IS SENT OUT.

INFORMATION ONLY

12. UPDATE: STOREKEEPER'S REPORT

Background: Information presented on Future Labs Digital, delivery timeline of PINCO's Tractor-Trailers and recent fencing project.

- DELIVERIES FOR OCTOBER MIGHT BE SHIFTED BY A DAY OR TWO FOR JUST A FEW DISTRICTS

INFORMATION ONLY

13. UPDATE: PINCO 2025-2026 MEETING CALENDAR

PINCO MEETING CALENDAR
2025-2026

Executive Committee	Advisory Committee
October 2, 2025 (B)	October 16, 2025
November 6, 2025 (AV)	November 20, 2025
January 8, 2026 (B)	
February 5, 2026 (B)	February 19, 2026
March 5, 2026 (AV)	March 19, 2026
April 9, 2026 (B)	April 30, 2026
May 7, 2026 (AV)	
End of year PINCO Advisory Committee Meeting	
June 4, 2026 @ PINCO	

- LEAD AGENCY WILL FOLLOW UP WITH MEMBERS ON CSNA
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INFORMATION ONLY

14. MOTION TO ADJOURN: WILSONA **SECONDED:** TEHACHAPI **TIME:** 12:58
pm